

# SOC 2 Implementation for a growing SaaS company

Growing SaaS companies face increasing pressure to meet enterprise security standards. Achieving SOC 2 compliance is a major milestone, but for lean teams focused on product development, it can be a complex and time-consuming challenge.



## Company Overview

Our Client, a fast-growing US based SaaS company, needed to achieve SOC 2 compliance to meet the security and compliance requirements of its enterprise customers. As a data-driven platform, they handle sensitive customer information, making it critical to demonstrate a robust security posture.

**Our Client partnered with Invimatec and Drata** to automate their compliance journey—achieving **SOC 2 Type I and Type II certification quickly and efficiently** while reducing compliance workload by 60%.

## The Challenge

The client needed to demonstrate robust security practices to gain the trust of enterprise clients. However, they faced major roadblocks:

- Lack of Internal Security Expertise:** Without a dedicated CISO or compliance team, navigating the complex requirements of SOC 2 was overwhelming.
- Heavy Documentation & Evidence Collection:** The process required policy creation, evidence collection, and control implementation, which would take months without automation.
- Ongoing Compliance Maintenance:** SOC 2 compliance isn't a one-time event—it requires continuous monitoring and updates to ensure security posture is always audit-ready.

## The Solution: A Streamlined Approach with Automation

As a trusted partner of Drata, Invimatec implemented a streamlined SOC 2 compliance process for our client. The solution included:

### Gap Analysis & Readiness Review

- Conducted a **security assessment** to identify compliance gaps.
- Created a **custom roadmap** aligned with **SOC 2 Trust Services Criteria** (Security, Availability, Processing Integrity, Privacy, Confidentiality).

### Compliance Automation with Drata

- Integrated DRATA** with client's preferred tech stack (**AWS, GitHub, Jira**).
- Automated **evidence collection, policy management, and control monitoring**—reducing manual effort significantly.

### Policy & Procedure Development

- Developed **SOC 2-compliant security policies** (e.g., Incident Response, Access Control, Data Retention)
- Trained their teams to ensure adherence and **long-term compliance success**.

### Audit Preparation & Certification

- Prepared and organized **audit-ready documentation**.
- Conducted **mock audits** to ensure a smooth **SOC 2 audit** process.
- Worked with a **third-party auditor** to validate compliance.

### Gap Analysis & Readiness Review

- Enabled **real-time monitoring and alerts** to maintain compliance.
- Provided **continuous support** for any security updates, missing logs etc.

## The Impact

Thanks to this streamlined approach, Our Client achieved SOC 2 Type I and Type II compliance on time while improving security and operational efficiency.

Key Results	Impact
SOC 2 Type I and Type II Certification	Successfully passed audit, unlocking enterprise deals.
60% Time Saved	Automation significantly reduced compliance workload.
Improved Security Posture	Strengthened security controls and monitoring.
Enterprise Customer Trust	Enhanced credibility and market competitiveness.
Scalable Compliance Framework	Ready for other frameworks like HIPAA, ISO 27001, GDPR, and more.

**77% of SaaS companies say security compliance is a major barrier to closing enterprise deals.**

**(Source: Gartner)**

## Testimonials

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*"Working with Invimatec and Drata made the SOC 2 compliance process seamless and efficient. Their expertise and the automation provided by Drata saved us countless hours and gave us the confidence to meet our customers' security expectations. We're now better positioned to grow our business while maintaining the highest standards of security."*

**– Ravi Bulusu, CEO**

## Ready to Achieve SOC 2 Without the Stress?

Invimatec helps fast-growing SaaS companies navigate SOC 2 compliance quickly, efficiently, and with minimal manual effort.

**Get in touch** today to see how we can help you achieve enterprise-grade security!

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